

CWMP Protocol for the Print Industry

Adoption of the Telecom (Broadband Forum) standard for remote device/service management for the print industry

Goal

- Define a Standard MFP Data Model and Services template to enable a number of Print Managed Services (similar to telcom industry) and new business model

Broadband Forum - Introduction

- Established in 1994
- Develops multi-service broadband specifications
- Addresses interoperability, architecture and management.
- Mission: to enable home, business and converged broadband services, encompassing customer, access and backbone networks.
- Over 500,000,000 Customer Premises Equipment (CPE) devices are currently deployed in the field. The managed devices utilize the global industry leading TR-069 protocol & associated data models.
- Developed more than 100 Technical Report (TR) specifications (as of 2010).
- More than 180 active membership of service providers, and core technology, software and device vendors.



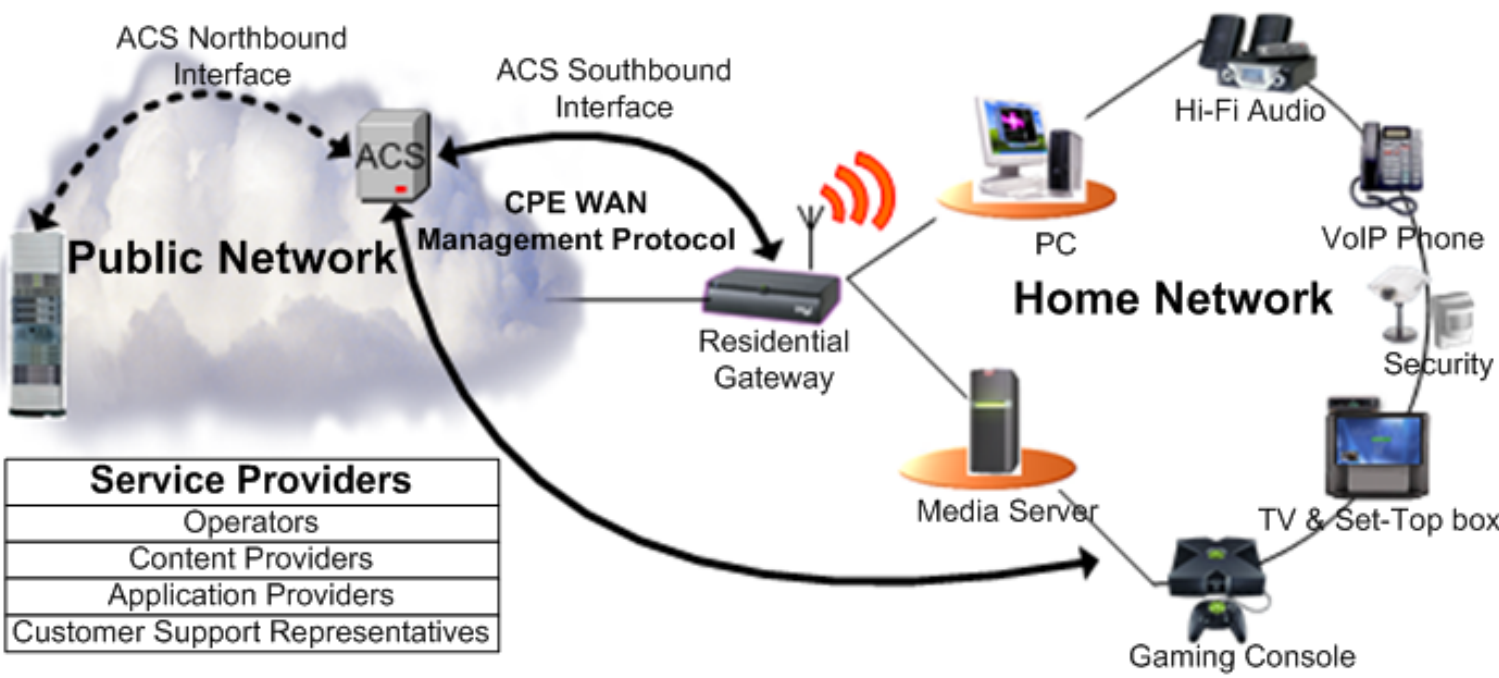
CWMP Highlights

- Created by the broadband forum to replace SNMP as a platform for a services led model of management of consumer devices connected via the Internet behind firewalls
 - Uses TCP (Reliable, no issues with bulk transfer), Passing of http traffic through firewalls, Avoidance of persistent connections, Usage of XML (extensibility, tools)
- Auto Configuration Server is built to remotely manage millions of devices, upgrade firmware, and turn on new services
 - Auto-configuration and dynamic service provisioning
 - Software/firmware image management
 - Status and performance monitoring
 - Diagnostics reporting
 - Identity management for web applications
 - Standard north bound connections for OSS/BSS/CRM type applications
- Secure
 - Prevent tampering with the management functions of a device or the management server, or the transactions that take place between them
 - Provide confidentiality for the transactions that take place between a device and the server
 - Allow appropriate authentication for each type of transaction.
 - Prevent theft of service

CWMP Management Standard

Operations
Device Management
Firmware Management
Service Management
AutoProvisioning

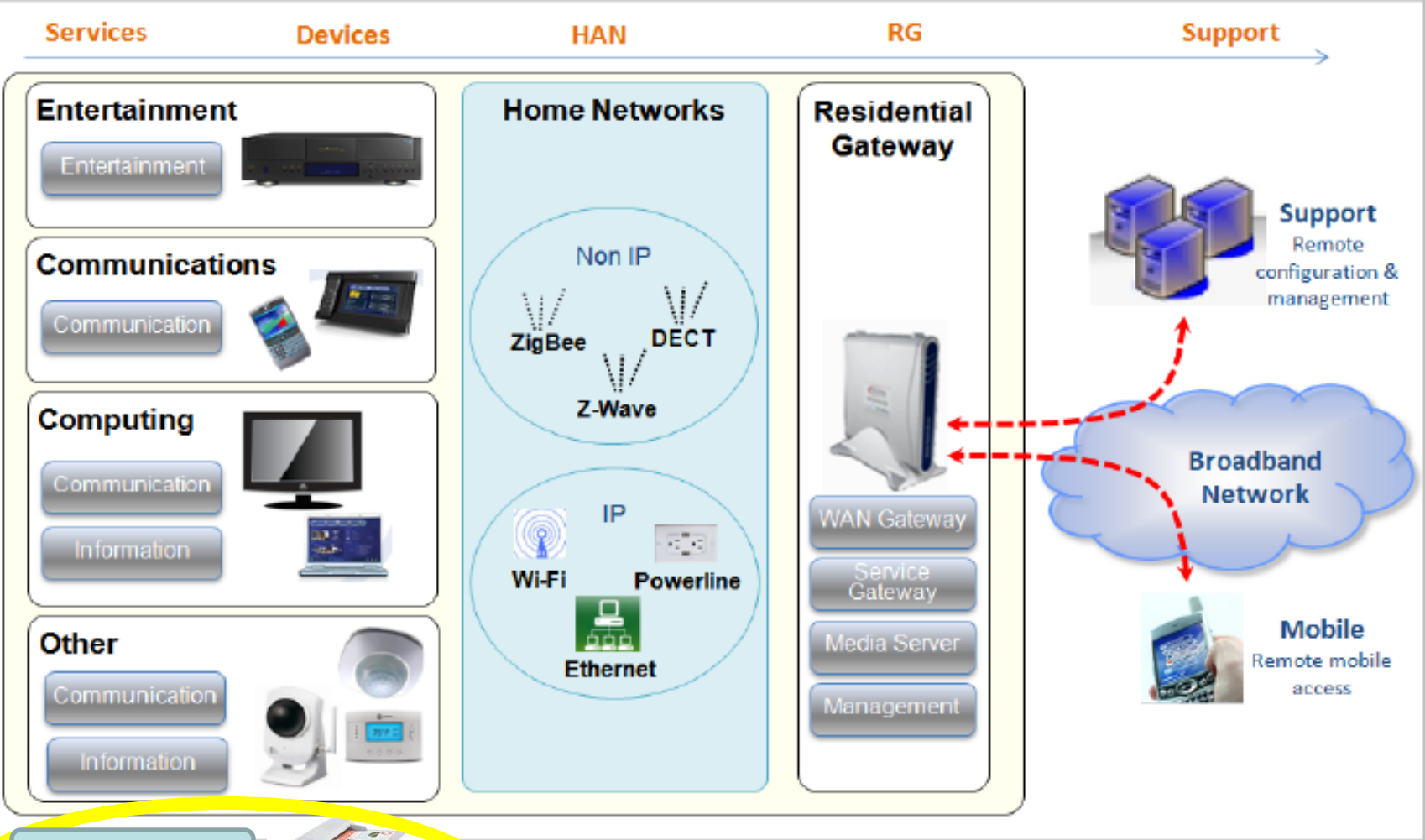
Vendor Defined	CPE Parameters
DSL Forum Defined	CPE Parameters
	RPC Methods
Internet Standards	SOAP
	HTTP
	SSL/TLS
	TCP/IP



Service Providers
Operators
Content Providers
Application Providers
Customer Support Representatives

CWMP - Customer Premises Equipment WAN Management Protocol

Service Providers View



Print Services
FAX Services
Scan Services



Adding MFPs to the ecosystem

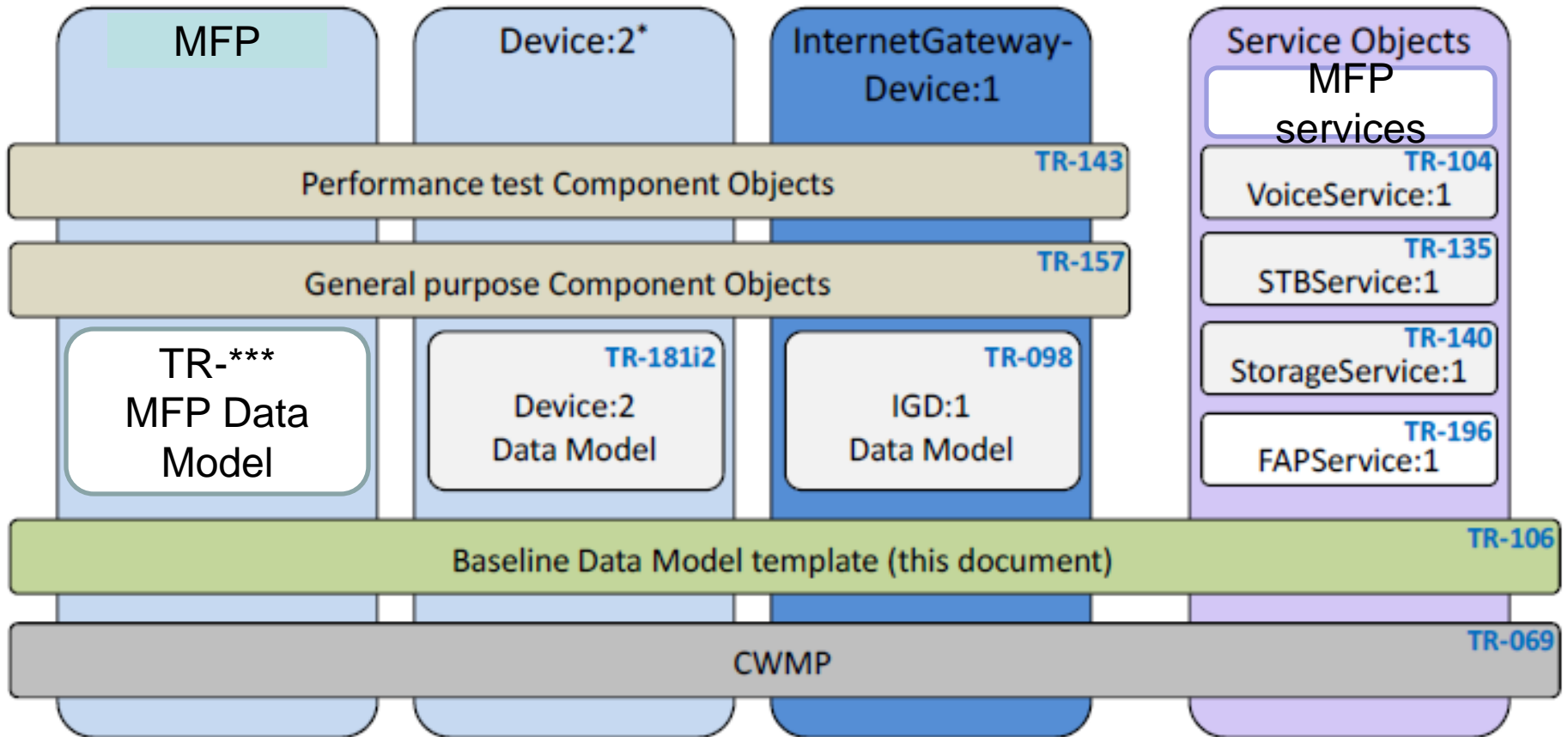
Benefit of CWMP for the Print Industry

- Industry moving towards managed services
- Need an industry standard that enables a remote managed service:
 - Ability to manage devices through its lifecycle – deploy, install, manage and support
 - Multivendor devices (MFPs and other classes of devices to enable transition to a MSP/IT environment)
 - Extensible to remotely manage multivendor MFPs, PCs, UPS, converged communication devices etc.
 - Get over the numerous private MIBs
 - No Proprietary protocols/management servers to traverse firewalls (firewall friendly from an IT management)
 - Scalability to handle 100's of thousands of devices
 - Security

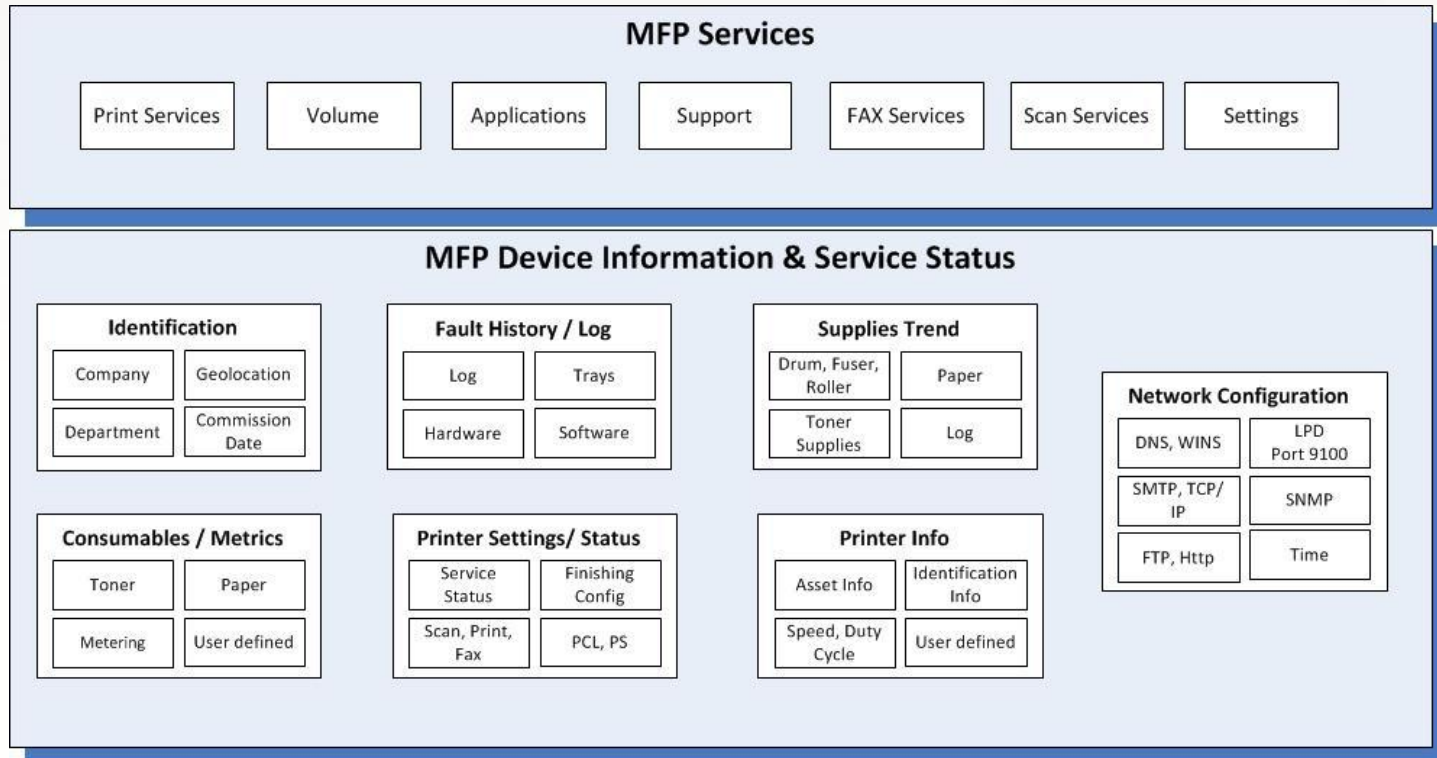
PWG

Define a Standard MFP Data Model and Services templates (new TR numbers) to enable new Print Managed Services (similar to cable, telcomm industry) and business models for Printing Industry.

Standard - Device/Services



CWMP applied to MFP (TR-***)



TR-*** = TR-106 + Extensions for the MFP

CWMP Features

- Software and Firmware image management
 - Managing software and firmware downloading from a repository to the CPEs
 - Standard mechanism of identifying the firmware versions, initiating firmware download, and recording the result of a firmware download
 - Standard to ensure the integrity of the firmware to be downloaded through the use of a digital signature
 - HTTP/HTTPS or optionally FTP, SFTP, or TFTP
- Auto Configuration and dynamic service provisioning
 - Post firmware installation, server performs auto-configuration and to provision the CPE with services based on a variety of criteria
 - Provisioning might be done when a CPE initiates a connection to the broadband access network or when the CPE initiating the re-provisioning at any subsequent time.
 - Identification mechanism allows provisioning based on specific requirements of a CPE; group criteria such as vendor, model, software version, or other criteria

CWMP Features (Cont.)

- Status and performance monitoring
 - Parameters can be standard ones (TR-098) and non-standard parameters (based on TR-106 + extensions)
 - Server observes the “DeviceSummary” to identify the device.
 - Device periodically notify the Server based on parameters in order to report its status
 - SNMP
 - Each vendor produces its own MIB.
 - CPEs from multiple vendors use different OID for the same purpose
- Device diagnostics
 - For troubleshooting purposes parameters such as connection status, service issues, etc.
 - CPE can send diagnostic info or server can read relevant parameters
- Identity Management for Web Applications
 - There is an optional mechanism for a CPE to allow customization of web-based application content to be accessed via the CPE’s local network

ACS – CWMP

CRM

Supply Chain

Billing

ERP

Service Management

Others

Apps

Northbound Interfaces – TR-131, ITIL

Industry Vertical Specific UI & Workflows

ACS Service Layer

Rules Processing

Trouble Ticketing

Asset Tracking

Usage Profiling

ACS Core Layer

Discovery

Status Collection

Configuration

Upgrade

Reports

User Management

Scheduling

Alerts

Grouping

Licensing

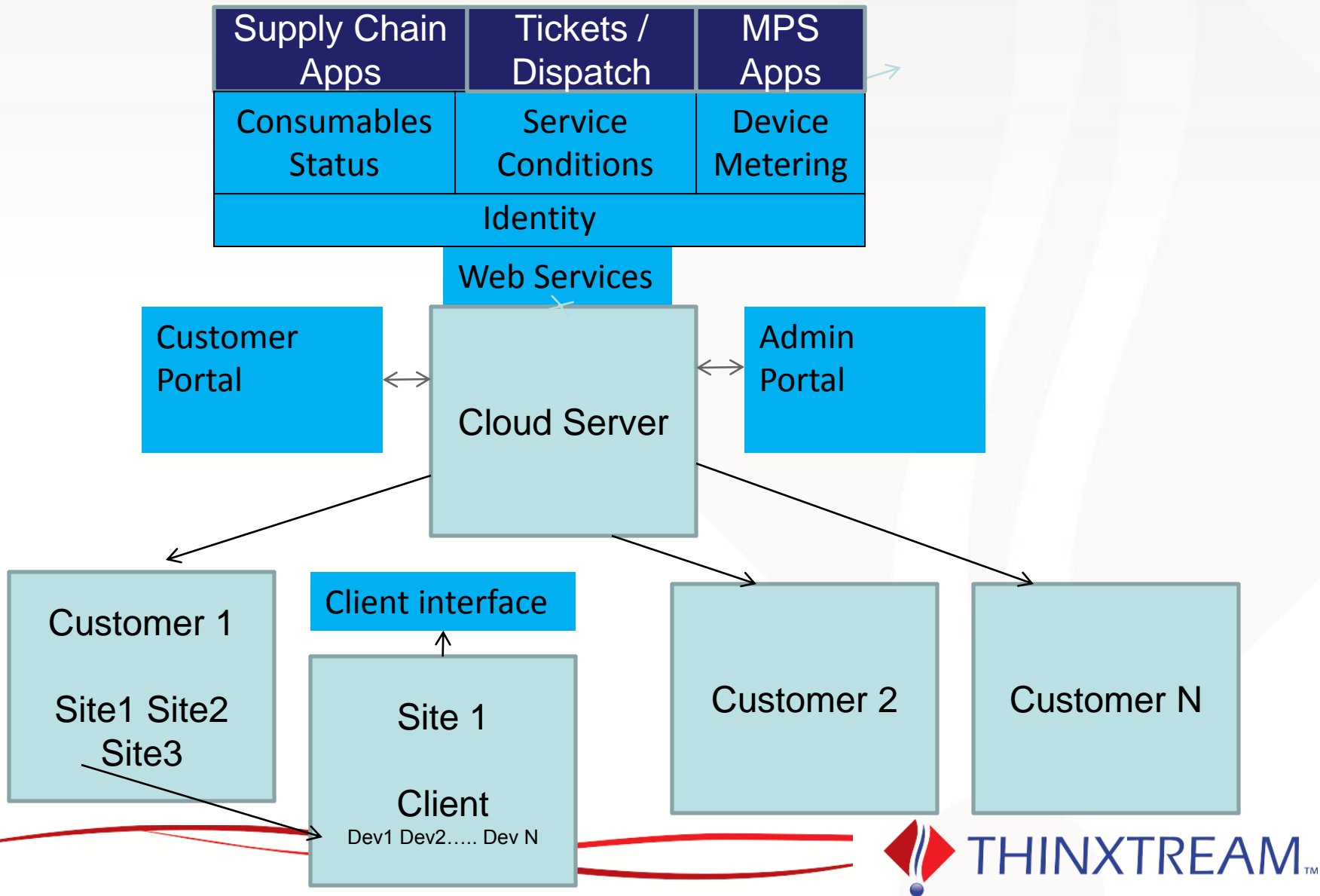
Southbound Interfaces – TR-069

Proxy Client
– SNMP, HTTP/s, RS232, Application Bridges

Embedded TR-069 Client Devices



Integration Possibilities



Summary

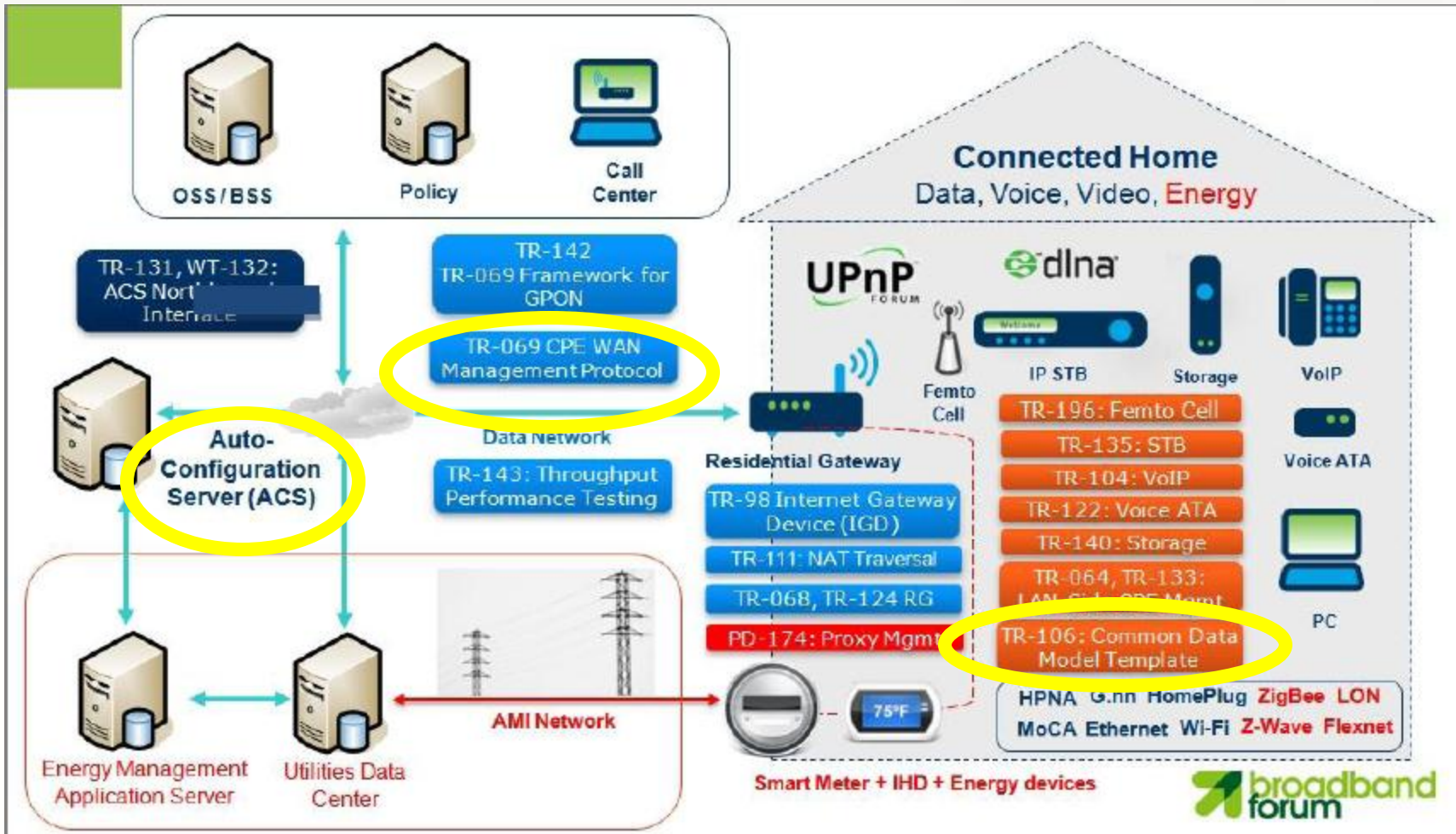
- Addresses need for cross vendor platform management as part of Managed Print Services Strategy
- Gain Visibility of assets
 - Technical – versions, configs, locations, models..
 - Business – Usage Metrics, SLA, Compliance
- Scalability
 - Manage large fleet of distributed devices without increasing costs
- Secure channels of communication
- Enable new business models
 - Completely managed device – services turned enabled/disabled based on what customer pays for aka. Telco model or the iTunes model
 - Personalize through service customization
- Capture of Metrics – New Revenue Models and Business Intelligence
 - Cross charge, MPS/charge-per-usage, usage trend prediction..
- Improve customer experience
- Decrease support costs - Increase Productivity and Profitability
 - Remote Management, minimize truck rolls
 - Integrate with consumables/supplies, Support call workflows and applications
- Consolidation of applications
 - Multi-vendor/product support capability, Integrate with other cloud applications
 - Build a customized service solution that can address unique end-user needs in a rapid timeframe
- Standards based

Backup

Others that are behind it

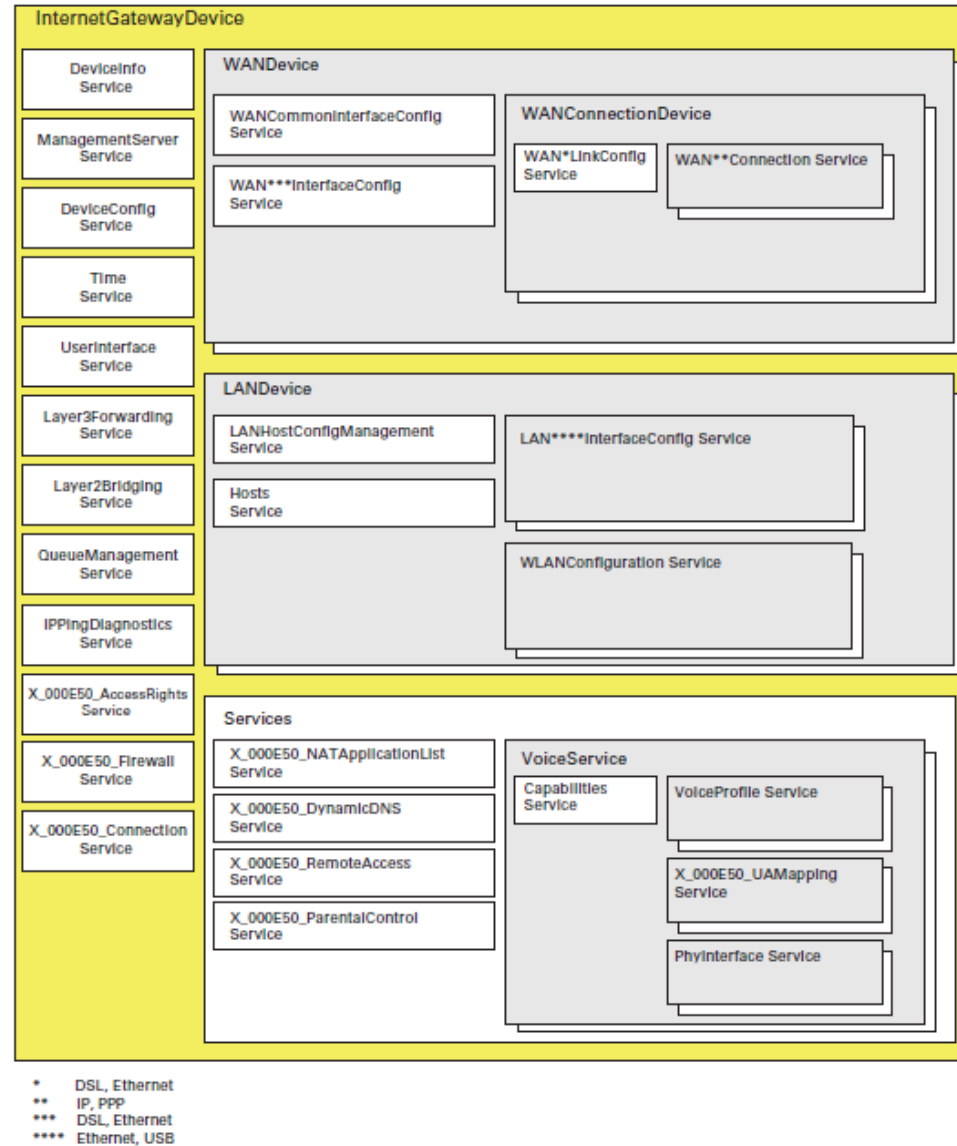
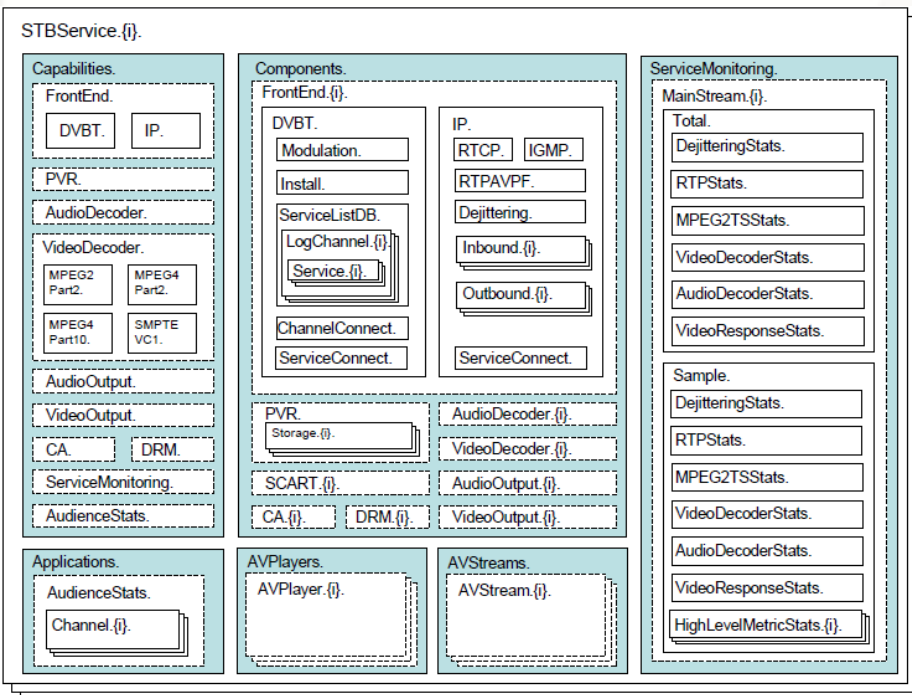


Connected Home Management



Examples

- IPSTB (TR-135)
- Internet Gateway (TR-098)



PrintingDevice

DeviceSummary

Marker.i

MarkerSupplies.i

MediaPath.i

MarkerColorant.i

Input.i

Output.i

Cover.i

Interpreter.i

Channel.i

Interfaces.i

Jobs.i

Alerts.i

DeviceInfo

Identification Info

Type Info

FW/HW version

Processing Speed

LAN

IP Config

DNS

WINS

DHCP

ManagementServer

TR-069

SNMP

UserInterface

FrontPanel

Console Lights

EWS

Time

GatewayInfo

Config

Email

FTP

Port9100

LPD

Quality

Finishing

Fax

Copy

Scan

PCL

PS

n

Controller

Processor

Memory

Storage

PrintMarkerSupplyUsageService

Current Usage
Statistics

Forecast

PrintQualityProfileService.i

Darkness

Resolution

Color

Others..

ApplicationEnablementService

ScanService

Enable

Settings

Others..

PrintFaultAndServiceHistoryService

Faults

HardwareIssues

RepairStatistics

Uptime

Others.

PrintiVolumeReportingService

Total

Color

Mono

Paper Type

Duplex

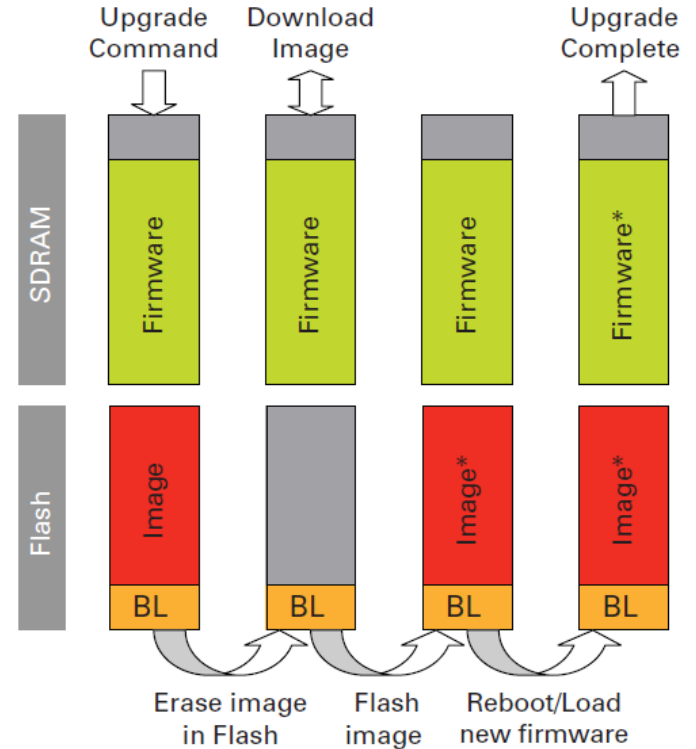
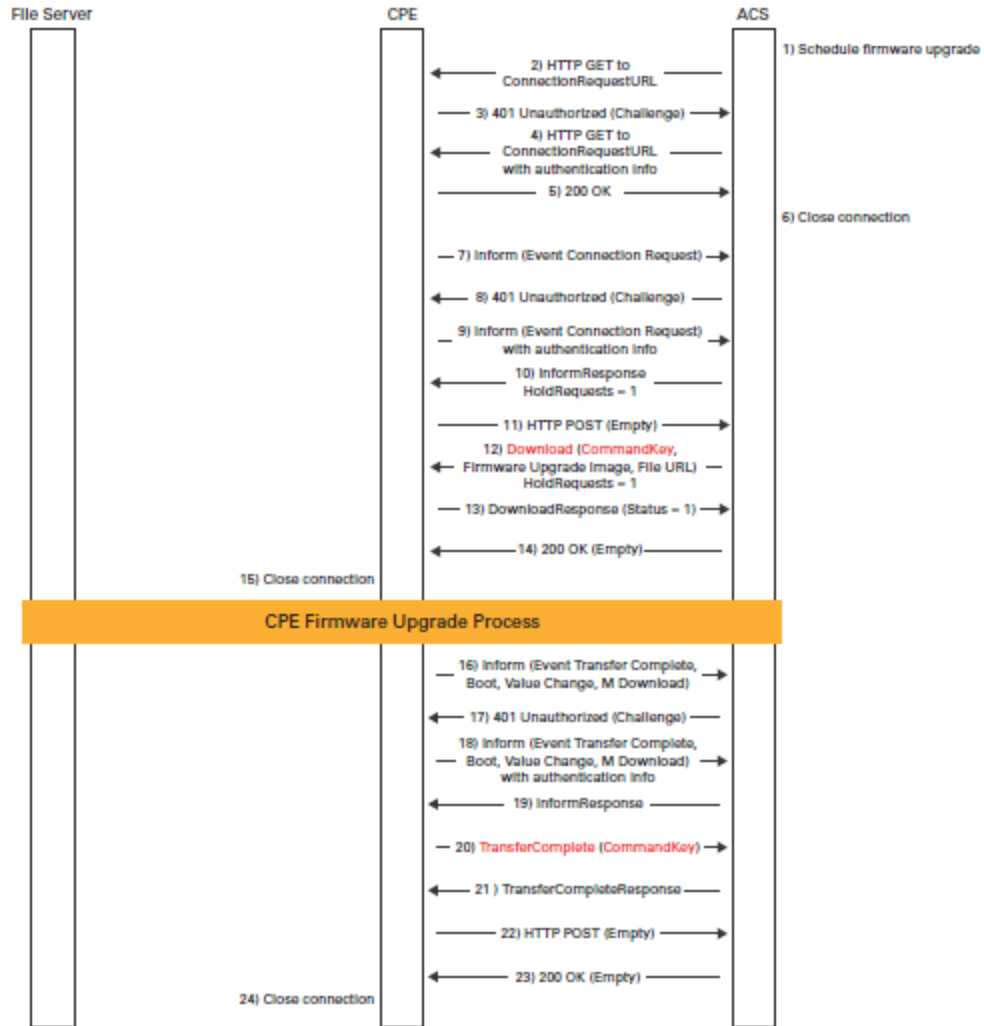
FaxService

Enable

Settings

Others..

Example - Message Flow for Device Firmware Upgrade



Information	SNMP	EWS	Access	Comments
Network configuration				
DNS and WINS Configuration	No	Yes	Read-write	
SMTP configuration	No	Yes	Read-write	
FTP configuration	No	Yes	Read-write	
HTTP configuration	No	Yes	Read-write	
LPD and Port 9100	No	Yes	Read-write	
SNMP configuration	No	Yes	Read-write	
Time configuration	No	Yes	Read-write	
TCP/IP configuration	Yes	No	Read-write	
Printing Settings				
Email alerts configuration	No	Yes	Read-write	
Finishing configuration	No	Yes	Read-write	This includes configuration of banner & separator sheets, Resource save, collation, blank pages etc
Scan, print, fax settings	No	Yes	Mixture of read and read-write	Darkness, Resolution Error and toner alarm switches, fax phone number etc
PCL settings	No	Yes	Read-write	Font, Duplex, paper size, orientation, draft mode, color mode etc
PS settings	No	Yes	Read-write	Error report flag, Timeout, paper select
Printer information				
Printer general, identification and asset information	Mostly Yes	Mostly no	Few are read-write	Asset info, identification info, printing speed, memory size, language
Consumables and paper usage				
Consumable status and estimates	Yes	No	Read	
Service	Yes	No	Read	Drum, fuser, roller information
Paper – Metering	Yes	No	Read	
Tray status	Yes	No	Read	
Printer interaction				
SNMP and EWS connection settings	No	Yes	Read-write	